



**SPECIAL ADMINISTRATIVE BOARD OF THE TRANSITIONAL SCHOOL  
DISTRICT OF THE CITY OF ST. LOUIS**

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**RFP TITLE: Managed Care Services Program**

**RFP #: 053-1617**

**DATE OF ISSUANCE:** March 2<sup>nd</sup>, 2017

**BIDDER'S CONFERENCE  
QUESTIONS DUE:** March 13<sup>th</sup>, 2017

**BIDDER'S CONFERENCE:** March 15<sup>th</sup>, 2017 at 10:00 AM

**LOCATION OF BIDDER'S  
CONFERENCE:** District Office  
801 N. 11th Street, St. Louis, MO 63101

**BID DUE DATE:** March 30<sup>th</sup>, 2017 at 11:30 AM

**SUBMIT TO:** Purchasing Office of the St. Louis Public Schools  
Second Floor – Cashier's Window  
801 North 11<sup>th</sup> Street  
St. Louis, Missouri 63101

Number of copies required: 5 marked "Copies", one (1) marked "Original", and two (2) electronic CDs or flash drives. Each original and copy are to have tabs corresponding to the required sections listed in this RFP, as appropriate. Original and copies are to be submitted in 3-ring binders or binding of some fashion.

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## **Section 1. INTRODUCTION AND ANNOUNCEMENT FOR SEALED PROPOSALS**

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### **INTRODUCTION:**

The Special Administrative Board of the Transitional School District of the City of St. Louis (d/b/a St. Louis Public School System) (the “District”) wishes to contract with a firm to provide Missouri licensed therapists and providers including, but not limited to speech pathologists, physical and occupational therapists, LPN/RNs, Sign and Foreign Language Interpreters, and coordinate these services for the assigned school site in conjunction with the Office of Special Education administration, staff, IEPs, and RFP specifications.

### **NOTICE TO BIDDERS:**

Copies of this RFP # 053-1617 for the Managed Services Program (this “RFP”) may be obtained from the District’s website at [www.slps.org](http://www.slps.org) under “Shortcuts”, “Purchasing / RFPs”, or from the Purchasing Department, St. Louis Public Schools, 801 North 11<sup>th</sup> Street, St. Louis, MO 63101.

The District reserves the right to accept or reject any or all Proposals (as hereinafter defined) and to waive any irregularities. The District also reserves the right to negotiate with selected firms regarding pricing and fee structures. All information included in a Proposal may be incorporated, at the District’s sole option, into the contract for the Managed Services Program to be entered into between the District and the successful Bidder (as hereinafter defined). Any contract awarded as a result of this RFP will be awarded without discrimination on the basis of race, color, religion, age, sex, sexual orientation or national origin.

## **Section 2. TENTATIVE RFP TIMELINE**

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<b>Date of Issuance</b>	<b>March 2<sup>nd</sup>, 2017</b>
<b>Bidder’s Conference Questions Due</b>	<b>March 13<sup>th</sup>, 2017</b>
<b>Bidder’s Conference</b>	<b>March 15<sup>th</sup>, 2017 at 10:00 AM</b>
<b>Proposals Due in Purchasing Department</b>	<b>March 30<sup>th</sup>, 2017 at or before 11:30 AM</b>

The District reserves the right to modify the above RFP Timeline as needed by posting the change as an addendum to this RFP on the District website.

### Section 3. INSTRUCTIONS TO BIDDERS/GENERAL INFORMATION

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- 3.1 Form of Submissions.** Each person or entity submitting a response to this RFP (each “Bidder”) should prepare and submit their proposal in response to this RFP (“Proposal”) in a sealed envelope or box. **The Proposal shall include one (1) original, 5 copies and two (2) electronic CDs or flash drives.** The upper left hand corner of the package (envelope or box) shall be plainly marked as **RFP #053-1617, Managed Care Services Program**, along with the firm name and the package shall be addressed to:

**Purchasing Office of the St. Louis Public Schools  
Second Floor – Cashier’s Window  
801 North 11<sup>th</sup> Street  
St. Louis, MO 63101**

- 3.2 Manner of Submission** – The sealed Proposal must be received at the address listed in Section 3.1 on or before **March 30<sup>th</sup>, 2017 at 11:30 AM**. Each Proposal will be date and time stamped upon receipt at the Cashier’s Window. Proposals received after that date and time will not be considered and will remain unopened. Proposals must be filled out as requested including all required signatures and pertinent information. Failure to do so is reason for rejection of the Proposal. If Bidder is a corporate entity, the entity’s name must be correctly stated, and the Proposal must include the state of incorporation of such entity, and, if a foreign entity, proof of registration to transact business in the state of Missouri. A person with the authority to act on behalf of the entity (i.e. an authorized agent of the entity) must sign his or her name on the Proposal.
- 3.3 Format of Proposal** - Each Proposal must include the information required in Section 5. Each required response listed in Section 5 shall be included as a required document with Attachment B.
- 3.4 Questions About this RFP** - All questions regarding this RFP shall be made electronically via e-mail in writing and directed to **Terrance P. Bullock, PMP** at **terrance.bullock@slps.org**. The subject of the e-mail shall be “**QUESTION - RFP # 053-1617**”. Failure to provide the correct RFP number in the email will deem the question unanswerable and will not be considered as part of any addenda. Any questions submitted after the dates and times listed in Section 2 above shall not be considered or answered. Questions properly submitted **in writing** prior to the due date will be addressed at the Bidder’s Conference (as hereinafter defined) at the date and time set forth in Section 2 and will be handled pursuant to Section 4. Answers to all properly submitted **written** questions will be posted on the District’s website at [www.SLPS.org](http://www.SLPS.org) as addenda no later than three (3) business days prior to the Proposal Due Date.
- 3.5 Addenda** - The District may revise this RFP by issuing written addenda. Addenda will be posted to the District’s website at [www.SLPS.org](http://www.SLPS.org) under “Shortcuts”, “Purchasing /

RFPs”. Interested persons or entities are encouraged to check the District’s website frequently for addenda to this RFP. Bidders are responsible for viewing and understanding information in addenda to the same extent as the RFP. The District has no obligation or duty to communicate addenda to Bidders beyond the posting of addenda on its website.

- 3.6 Awards** – All Proposal selections must be approved by the Special Administrative Board prior to an award being final. Awards will be made to the lowest responsible bidder complying with the terms of these specifications, except that the right is reserved by the District to make such selection, as in its judgment, is best suited for the purpose intended. Notwithstanding anything contained herein to the contrary, a contract shall not exist between the District and the selected Bidder until: A) such agreement has been duly authorized and approved by the Special Administrative Board; and B) the agreement has been documented in accordance with Missouri Revised Statutes Section 432.070. After approval by the Special Administrative Board, all awards will be posted on the District website. A contract awarded pursuant to this RFP may not be assigned to any other entity without the express written authorization of an authorized agent of the District.
- 3.7 Rejection of Proposals** – The District reserves the right to accept or reject any Proposal or any part of any Proposal.
- 3.8 Submitted Proposals Considered Final** – All Proposals shall be deemed final, conclusive and irrevocable, and no Proposal shall be subject to correction or amendment for any error or miscalculation.
- 3.9 Form of Contract** – Each successful Bidder shall be required to enter a contract in the form prescribed by the District. Templates of certain form contracts may be examined at the Department of Purchasing, 801 North 11<sup>th</sup> Street, St. Louis, MO 63101 or may be found on the District’s website at [www.SLPS.org](http://www.SLPS.org) under “Shortcuts”, “Purchasing / RFPs”, “Contract Templates”. The District reserves the right to revise such templates or present a contract not contained within the template forms on the District’s website, in its sole and absolute discretion, to fit the unique situation presented by this RFP.
- 3.10 Preference for Missouri Products** – The District prefers to purchase those materials, products and supplies, which are produced, manufactured, compounded, made or grown, within the State of Missouri. When they are found in marketable quantities in the State of Missouri, and are of a quality suited to the purpose intended, and can be secured without additional cost over out-of-state products. Quality and fitness of articles will be considered in making purchases or letting contracts.
- 3.11 Taxes** – Bidders shall NOT INCLUDE FEDERAL EXCISE TAX, TRANSPORTATION TAX, and/or STATE RETAIL TAX in the Proposal, as these taxes do not apply to the District.

- 3.12 War Clause** – In the event that during the existence of a state of war, the United States Government takes over the plant of any manufacturer with whom the contractor has thereto fore contracted to furnish the articles required under his contract with the District, or any essential element thereof, and because of such action of the government, the contractor may furnish and deliver the articles required under the contract.

**Purchasing Card (“P Card”)** – The St. Louis Public School District is now processing vendor payments through a Purchasing Card (“P Card”) Program with MasterCard. The “P Card” Program is a more simplified, efficient and cost effective method of remitting payments for approved expenditures. This payment program provides a faster payment to the vendor without the cost of check processing.

For purchases of goods and materials, the “P Card” is the SLPS preferred method of payment and the District reserves the right to make usage of the “P Card” a requirement. Acceptance of the “P Card” is one of the evaluation criteria that will be used in the review of vendor responses to this RFP (See Section 6.2).

- 3.13 Compensation** – Bidders are cautioned that items and/or services must be furnished at the price submitted. No increase in price will be permitted during the term of the contract.

- 3.14 Grievances** - Any complaints or grievances concerning or arising out of this RFP shall be submitted in writing to Purchasing Office of the St. Louis Public Schools, 801 North 11<sup>th</sup> Street, St. Louis, MO, 63101, with a copy to Office of the General Counsel, c/o the Superintendent of Schools, 801 North 11<sup>th</sup> Street, St. Louis, MO 63101.

#### **Section 4. BIDDER’S CONFERENCE**

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- 4.1** Interested persons or entities may attend an optional pre-submittal bidder’s conference (the “Bidder’s Conference”). Attendance is not mandatory for responding to this RFP. At the Bidder’s Conference, a representative from the District will be available to answer **questions properly submitted in writing** pursuant to the process set forth in Section 3.4 above. Meeting minutes will be taken during the question and answer portion of the Bidder’s Conference and posted on the website as an addendum to the RFP pursuant to Section 3.4.

- 4.2** Please RSVP via email [terrance.bullock@slps.org](mailto:terrance.bullock@slps.org) or before **March 14<sup>th</sup>, 2017**, if you plan to attend the bidder’s conference for this RFP. The subject of the e-mail shall be **“BIDDER’S CONFERENCE RSVP - RFP #053-1617”**.

- 4.3** No communication shall be made with any District employee, other than **Terrance P. Bullock, PMP**, regarding this RFP. Violation of this provision may result in the rejection of Proposal.

## **Section 5. THE PROPOSAL**

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- 5.1** The Scope of Services for this RFP is set forth in Attachment A.

**5.2 Part I – Qualifications/Certifications/Resume and Operations Plan**

The following information should be provided in Part I of the Proposal. The documents should be clearly marked: “Part I – Qualifications”

- 5.2.1 Bidders should provide detailed information addressing each of the following areas:

5.2.1.1 Licensing and certification in the field of the requested services;

5.2.1.2 Any citation or discipline action taken against the respondent by a licensing board or association related to the field of the requested services which is pending or has been resolved within the past 12 months;

5.2.1.3 Information regarding law suits relevant to the requested services that are pending or have been resolved within the past 12 months.

5.2.1.4 Failure to be forthright in disclosure shall be grounds for disqualification of a vendor. This section shall not be interpreted to require the disclosure of information shielded from disclosure by State or Federal Statutes and/or court order.

- 5.2.2 Please respond briefly, but completely, to the following:

5.2.2.1 Person/Entity Name

5.2.2.2 Address

5.2.2.3 Name and Title of Authorized Representative

5.2.2.4 Telephone Number

5.2.2.5 Fax Number

5.2.2.6 Email Address

5.2.2.7 Include the above information for each person/entity that is part of the project team for this Proposal

- 5.2.3 Bid Response Elements

- 5.2.3.1 Entity Qualifications
- 5.2.3.2 References (other school districts where possible)
- 5.2.3.3 Brief description of entity’s experience with providing the requested services
- 5.2.3.4 Copies of Licenses and Certifications (including, but not limited to, license to conduct business in the City of St. Louis, Missouri)
- 5.2.3.5 Provide a brief summary of the primary role(s) and resumes describing the background and qualifications of each member of the project team for this Proposal.

**5.3 Part II – Cost/Pricing Proposal**

The following information should be provided in Part II of the Proposal. The Proposal should be clearly marked: “Part II – Cost/Pricing Proposal”

- 5.3.1 Attachment B – Cost/Pricing Proposal must be used as the first page for this Part II.
- 5.3.2 Outline specifically the cost/pricing proposal for the fees and reimbursable expenses proposed. This proposal should include the method of pricing as well as the proposed fees/costs.
- 5.3.3 The Cost/Pricing proposal should be specific, and the detail of the cost/pricing should give the District a clear picture of overall costs as well as pricing criteria.

**5.4 Part III –Required Documents**

The following information should be provided in Part III of the Proposal. The Proposal should be clearly marked: “Part III – Required Documents”

- 5.4.1 Attachment C - Federal Work Authorization Program Addendum and Affidavit
- 5.4.2 Attachment D - Bidder Affirmation Form
- 5.4.3 Attachment E - Bidder Checklist

**Section 6. EVALUATION CRITERIA, PROCESS AND CONTRACT AWARD**

**6.1 Evaluation Criteria** - The following criteria will be used with the weighted values below to evaluate each Proposal received. The District reserves the right to request clarification to the Proposal in order to evaluate all proposals.

<b>Evaluation Criteria</b>	<b>Points</b>
Cost of Services provided	25
Vendor’s Experience	25
Prior Working relationship with the District	10
Effectiveness of Proposal	30
M/WBE Participation	10
<b>Total Points Possible</b>	<b>100</b>



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**6.2 Bid Opening** – All Proposals received on or before the Proposal Due Date and Time shall be assembled and opened publicly promptly at that time in the District Offices located at 801 North 11<sup>th</sup> Street, St. Louis, MO 63101 in a conference room to be designated. All interested parties are welcome to attend.

**6.3 Evaluation** – The District will assemble a review committee to assist in evaluating all Proposals (the “Evaluation Team”). From this evaluation, the District may select a Bidder solely on the basis of submittals, or may additionally identify a short list of Bidders for possible interviews. The District may contact any or all respondents to clarify submitted information.

The Evaluation Team may consist of the following individuals:

<b>Director of Special Education</b>
<b>Director of Grants and Compliance</b>
<b>Director of Gifted Education</b>
<b>Manager, Nursing Services</b>
<b>Special Education Administrative Staff</b>

**6.4 Contracting** – Upon selection of a Bidder, the District will negotiate a scope of services and other terms and conditions of an agreement with the selected Bidder. If such negotiations are not successful, the District reserves the right to begin negotiations with other respondents.

## **Section 7. MINORITY PARTICIPATION**

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**7.1** It is the policy of the District to pursue the goal of at least 25% Minority Business Enterprise (MBE) and 5% Women’s Business Enterprise (WBE) utilization in the provision of goods and services to the District while at the same time maintaining the quality of goods and services provided to the District through the competitive bidding process. It is the purpose of this policy to allow minority and women’s business enterprises to expand their opportunities and capacities by participating in all District operated programs. The District has developed a plan for participation in projects by minority business. This plan includes the following elements:

**7.1.1 Outreach** – A commitment to make every effort to inform contractors of pending contract opportunities through advertisements, workshops, brochures, and availability of plans.

- 7.1.2 **Good Faith Effort** – A commitment to verify contractor solicitations to ensure that sufficient time and information are available to make a responsible reply.
- 7.1.3 **Identification and Recruitment** – A commitment to coordinate efforts with the City of St. Louis, Contract Office, in the development of potential minority contractor interest.
- 7.1.4 **Monitoring and Reporting** – A commitment to measure and report anticipated and actual MBE/WBE participation.

## **7.2 Discrimination In Employment By the Special Administrative Board**

- 7.2.1 During the performance of the contract, the SELECTED BIDDER agrees as follows:
  - 7.2.1.1 The SELECTED BIDDER will not discriminate against any employees or applicants because of race, age, handicap, religion, gender, sexual orientation, national origin or ethnicity. The SELECTED BIDDER will take affirmative action to ensure that all qualified applicants will receive consideration for employment without regard to race age, handicap, religion, gender, sexual orientation, national origin or ethnicity.
  - 7.2.1.2 The SELECTED BIDDER will, in all solicitations or advertisements for employees placed by or on behalf of the SELECTED BIDDER; state that all qualified applications will receive consideration for employment without regard to race age, handicap, religion, gender, sexual orientation, national origin or ethnicity.
  - 7.2.1.3 The SELECTED BIDDER will send to each labor union or representative of workers with which he has a collective bargaining agreement or other contract or understanding, a notice advising that labor unions or workers representative of the Bidder's commitment under contracts with the District.
  - 7.2.1.4 The SELECTED BIDDER will maintain and, upon request make available to the District all records and data necessary or useful to the review and monitoring of compliance with the non-discrimination clauses of this contract. In the event the SELECTED BIDDER fails or refuses to make such records available, this contract may be cancelled, terminated, or suspended in whole or in part by the District, and the SELECTED BIDDER may be declared ineligible for further District contracts or subject to such other sanctions as the District deems appropriate.
  - 7.2.1.5 The SELECTED BIDDER's non-compliance with the non-discrimination clauses of this contract, the contract may be cancelled, terminated, or suspended in whole or in part by the District, and the SELECTED BIDDER may be declared

ineligible for further District contracts or subject to such other sanctions as the District deems appropriate.

### **7.3 Minority and Women Owned Business Enterprise Policies**

- 7.3.1 It is the policy of the District that minority and women-owned businesses shall have the maximum opportunity to participate in the performance of contracts utilizing District funds. MBE/WBE firms included in the respondent's submittal, either as prime consultants or subcontractors, must be certified by one or more of the following agencies on or before the date of the submission of qualifications:

**Missouri Division of Purchasing and Material Management**

Online: For MBE's: <http://www.oa.mo.gov/>

For WBE's: <http://www.oa.mo.gov/>

Phone: (573) 715-8130

**City of St. Louis: Disadvantaged Business Enterprise Program**

Online: <http://www.mwdbe.org/>

Phone: (314) 551-5000

**St. Louis Minority Business Council**

Online: <http://www.slmbc.org/>

Phone: (314) 241-1143

## **Section 8. RESERVATIONS / STIPULATIONS**

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- 8.1** The District reserves the right, at its sole discretion, to A) reject any or all submittals when, in its opinion, it is determined to be in the public interest to do so; B) waive minor informalities of a submittal; C) cancel, revise, or extend this solicitation; D) request additional information deemed necessary; and E) extract, combine, and delete elements of individual proposals and to negotiate jointly or separately with individual respondents with respect to any or all elements of the proposal.
- 8.2** This RFP does not obligate the District to pay any costs incurred by any respondent in the submission of a proposal or in making necessary studies or design for the preparation thereof, or for procuring or contracting for the services to be furnished under this RFP prior to the issuance of a valid contract under Missouri law. Such exemption from liability applies whether such costs are incurred directly by the Bidder or indirectly through the Bidder's agent, employees, assigns or others, whether related or not to the Bidder.
- 8.3** The District will give preference to firms based in the bi-state St. Louis metropolitan area when other considerations are equal.

**8.4** Careful consideration should be given before confidential information is submitted to the District as part of this RFP Proposal. Review should include whether it is critical for evaluating a bid, and whether general, non-confidential information, may be adequate for review purposes. Any and all documents submitted by the respondent may become public if and when they are submitted to any advisory or legislative public body, or pursuant to the Missouri Sunshine Law. The Missouri Sunshine Law provides for public access to information the District possesses. Information submitted to the District that Bidders wish to have treated as proprietary and confidential trade secret information should be identified and labeled “Confidential” or “Proprietary” on each page at the time of disclosure. This information should include a written request to except it from disclosure, including a written statement of the reasons why the information should not be disclosed.

**8.5** Bidders acknowledge and agree, by submitting a Proposal, that:

8.5.1 Once a Bidder is selected for the engagement, all electronic, written and printed materials developed by such Bidder as a result of this engagement shall become the property of the District, and the District shall be entitled to use any and all such materials in any way desired by the District, in its sole and unfettered discretion.

8.5.2 The qualifications of each member of the respondent team are important criteria in the selection process. The selected Bidder will not be allowed to substitute any member of the team listed in the Proposal without prior written approval by the District. The District, in its sole and absolute discretion, reserves the right to accept or reject proposed changes to the team and personnel associated with the team and/or to negotiate the composition of the team.

8.5.3 Adherence to the schedule for the work is of critical importance to the District as time is of the essence, and agrees to dedicate the personnel listed in the Proposal to completing the work in accordance with the schedule outlined in this RFP. Bidders further acknowledge that the contract for the engagement may include significant liquidated damages for failure to perform in accordance with such schedule.

8.5.4 To having read this RFP in its entirety and agreeing to all terms and conditions set out in this RFP. Bidders also accept the responsibility to review and understand all applicable policies of the District, which may be found on the District’s website [www.slps.org](http://www.slps.org) under “Shortcuts”, “Board Policies”.

8.5.5 The District, and any consultants retained by the District, have the right to make any additional inquiry or investigation they deem appropriate to substantiate or supplement information contained in respondent’s submission, and authorizes the release to the District and/or the District consultants of any and all information sought in such inquiry or investigation.

- 8.5.6 Under penalty of perjury, that to the best of his/her belief: A) the prices in the Proposal were arrived at independently and without collusion, consultation, communication, or agreement for the purpose of restricting competition as to any matter or agreement for the purpose of restriction competition as to any matter relating to such prices with any other Bidder, or any other competitor; B) unless otherwise required by law, the prices in this Proposal have not been knowingly disclosed by the Bidder, and will not be knowingly disclosed by the Bidder, prior to opening, directly or indirectly, to any other Bidder or competitor; and C) no attempt has been made or will be made by the Bidder to induce any other person, partnership, corporation, or entity to submit or not to submit a proposal in response to this RFP for the purpose of restriction competition.
- 8.5.7 It is not delinquent in any real estate, personal property, or earning taxes assessed against it or which it is obligated to pay to St. Louis, Missouri.
- 8.5.8 No fictitious name of any entity or person has been used in this Proposal, and no unidentified third-party will have an interest in any resulting contract or in the performance of any work under this Proposal.
- 8.5.9 It does not do business as or operate under any fictitious name.
- 8.5.10 It has only presented one Proposal in response to this RFP.
- 8.5.11 The Proposal is made in good faith.
- 8.5.12 It, it's affiliates, subsidiaries, officers, directors, employees, and all team members listed in the Proposal have not been convicted of a felony within the last five (5) years, which felony is related in any way to providing the services and/or items referenced in this RFP, or to the competency of the service provider to perform under any resulting contract.
- 8.5.13 It, it's affiliates, subsidiaries, officers, directors, employees, and all team members listed in the Proposal are not currently under investigation by any governmental agency and have not in the past four (4) years been convicted or found liable for any act prohibited by state or federal law in any jurisdiction, including conspiracy or collusion with respect to responding to any public contract.
- 8.5.14 It, it's affiliates, subsidiaries, officers, directors, employees, and all team members listed in the Proposal have not been excluded from any procurement or non-procurement programs with the government as identified by the U.S. General Service Administration Office of Acquisition Policy.
- 8.6** Any misrepresentations or false statements contained in a response to this RFP or to any request for additional information related to this RFP, whether intentional or

unintentional, shall be sufficient grounds for the District to remove respondents from competition for selection at any time.

- 8.7** Bidders shall ensure that no improper, unethical, or illegal relationships or conflicts of interest exist between the Bidder, any employee, officer, director, or principal of the Bidder or District and any other party. The District reserves the right to determine the materiality of such relationships, when discovered or disclosed, whether intended or not. The District also reserves the right to decide in its sole and absolute discretion whether disqualification of the Bidder and/or cancellation of the award shall result. Such disqualification or cancellation shall be without fault or liability to the District. In the event that the District disqualifies a Bidder based on such an improper communication or relationship, and that Bidder's Proposal would have otherwise been considered the lowest responsible bid complying with the terms of these specifications, the District reserves the right to select as the winning Proposal the next most qualified responsible bidder complying with the terms of these specifications.
- 8.8** Bidders agree that they will comply with all applicable federal, state, and local laws, regulations, ordinances, and other requirements that apply to the scope of work in this RFP, including, but not limited to, all reporting and registration requirements. Bidders further agree that this RFP and any contract awarded pursuant to it will be governed under the laws of the State of Missouri.

## **Section 9. FEDERAL WORK AUTHORIZATION PROGRAM ("E-VERIFY")**

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Pursuant to Missouri Revised Statute 285.530, all Bidders awarded any contract in excess of five thousand dollars (\$5,000) with a Missouri public school district must, as a condition to the award of any such contract, be enrolled and participate in a federal work authorization program with respect to the employees working in connection with the contracted services being provided, or to be provided, to the District (to the extent allowed by E-Verify). In addition, the Bidder must affirm the same through sworn affidavit and provisions of documentation, and sign an affidavit that it does not knowingly employ any person who is an unauthorized alien in connection with the services being provided, or to be provided, to the District. Such agreement and affidavit is included as Attachment C to this RFP.

**ATTACHMENT A**  
**SCOPE OF SERVICES**

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**1. GENERAL REQUIREMENTS:**

- 1.1 The contractor shall provide Missouri licensed therapists including, but not limited to, Speech Pathologists, Physical and Occupational Therapists, RN/LPN, Audiologists, Sign and Foreign Language Interpreters, to provide services and coordinate these services for the assigned school site in conjunction with the Office of Special Education administration, staff, IEPs, and RFP specifications. Individuals with provisional licensure and/or in their clinical Fellowship year shall be accepted on a case-by-case basis, at the discretion of the Director of Special Education, or his/her designee.
  - 1.1.1 Services are provided through the direct or consultative service delivery models per the student's Individualized Education Program.
- 1.2 The contractor shall provide services at the assigned site on an as needed, if needed, basis.
- 1.3 The contractor should meet with the appropriate Process Supervisor/Manager before service begins for orientation.
- 1.4 The SLPS estimates, but in no way guarantees, the number of units on the pricing page(s).
  - 1.4.1 The contractor shall understand and agree that one-quarter(1/4) hour unit of services shall be defined as fifteen (15) minutes of direct interaction between (1) the contractor and student(s) (for direct service) or (2) the contractor and the person designated by the SLPS (for consultations).
- 1.5 The contractor shall provide services for students as designated by the student's Individualized Education Program and approved by the Process Supervisor.
  - 1.5.1 Documentation of the related services on the IEP must be in place before students are approved for services and assigned to the contract caseload.
- 1.6 The contracting service provider is responsible for monitoring and providing services to those students approved for such services on their IEP and evaluations of students as deemed appropriate and necessary by the eligibility determination team. Services may also be provided to students who have been identified for an early intervention program and may not have been referred for Special Education or currently have an IEP.

- 1.7 The contracting provider shall review the IEP with the case manager to insure that the need for the service is included within the IEP. The review of the IEP with the case manager gives the provider guidance as to how services are to be integrated into the educational program through the integrated therapy approach.
- 1.8 The contracting provider shall review records to insure knowledge of the student's past and present program(s). The provider shall become knowledgeable of the condition of the student including but not limited to: History of medical background, surgeries, etc. This information is valuable for implementation of the educational program. Review of this information will not be in lieu of consultation/direct services to the student. The contractor understands that this is part of the professional duties necessary to provide quality services.
- 1.9 The contractor shall agree and understand that the times and days on which the contractor provides services should be at the sole discretion of the SLPS. Services are provided within the school calendar on identified days of Monday - Friday. Services should not be provided on Saturday or Sunday. However, professional development and/or parent activities are, occasionally, planned on Saturdays. Contractors should be free to attend these events. The contractor shall provide schedules to case managers and/or Process Supervisors for coordination of activities.
- 1.10 The contractors as well as all providers employed by the contractor who provide services in the SLPS shall enroll with Missouri Medicaid as a provider and contractors as individual providers, if applicable for the provider type, and if not already enrolled as a Medicaid provider. Providers who already have an active consolidated provider number do not need to enroll again. The contractor agrees that any reimbursements from Medicaid for services provided and paid under this contract are the property of the SLPS. In addition, the contractor agrees to accept payment from the SLPS as full payment for services rendered and agrees not to seek reimbursement from Medicaid, private insurance companies, or any other healthcare agents for services provided under this contract.
- 1.11 Medicaid billing for reimbursement will be done by the SLPS Central Office. As the contractor, you will have no responsibility for the billing beyond ensuring that therapists correctly complete the electronic Provider Logs on the web-based tracking system and any related paperwork that may be needed to develop that billing.
- 1.12 In the event of an address change, telephone number change, change of partnership, etc. the contractor is to contact the Director of Special Education, Office of Special Education, Saint Louis Public Schools, 801 N. 11<sup>th</sup> Street, St. Louis, MO 63101.

## 2 SPECIFIC REQUIREMENTS:

- 2.1 The contractor shall provide a MISSOURI LICENSED therapist/provider in good standing throughout the contract period to provide services for students, 3-21 years of age, as a part of the Individualized Educational Program (IEP) (P.L. 94-142). This service requires planning and instruction for students with disabilities and consultations, training/in-servicing with the teachers and other staff members in conjunction with the educational programs. This includes collecting data (progress charts) in conjunction with the case manager and/or other professionals as approved by the SLPS plus any other reporting requirements requested by the



SLPS. The contractor shall use required forms and procedures and adhere to the reporting deadlines of the Office of Special Education.

- 2.1.1 The Contractor shall furnish direct or consultative services on an as needed basis for those students identified by the Director of Special Education, or designated administrative special education staff. Those students designated will be in accordance with each student's IEP. Specific services to be performed have been agreed to by the contractor in this Request for Proposal.
  - 2.1.2 It is understood between the parties hereto that the SLPS agrees to compensate the contractor at the designated rate agreed upon from the procurement process, for the amount of time/units approved by the Director of Special Education, for each student designated as referenced above.
- 2.2 The contractor shall agree and understand that the person or persons designated by the contractor to provide services must be a **Missouri Licensed Provider. This certification must be maintained in good standing throughout the contract period.** The contractor shall further agree and understand that utilizing a provider that has not been approved by the SLPS to provide services under this contract may result in the immediate termination of the contract at the option of the Director of Special Education or the Superintendent of the SLPS.
- 2.3 The contractor shall communicate with the special education administrator in areas of instruction and monitoring of services being provided. The contractor shall report and communicate directly with the Director of Special Education or Director of Federal Grants Management in the areas of, but not limited to, contract issues.
- 2.4 The contractor should, but is not limited, to the following:
- 2.4.1 Consult with case managers and other professional staff relative to goals and objectives on the Individualized Educational Program (IEP).
  - 2.4.2 Accept referrals from the case manager for services as outlined on the student's IEP and in accordance with guidelines of the SLPS.
  - 2.4.3 Participate in IEP conferences as requested by the case manager and make recommendations for programming to the IEP Team.
  - 2.4.4 Consult with other professionals in relation to therapy programs and provide demonstration, in-servicing, and follow-up monitoring for carry over techniques.
  - 2.4.5 Perform related work as required. This could include, at the discretion of the Director of Special Education, or the designated Process Supervisor, membership in a diagnostician team,

supervision of therapists working in their Clinical Fellowship year, or supervising a speech-language implementer or other therapy assistant.

2.4.6 Provide to the SLPS copies of required certifications/registrations, resumes/vitae, and documentation of insurance coverage. It is the responsibility of the contractor to keep updated license and insurance documentation on file with the Office of Special Education.

2.4.7 Agree and understand that the pathologist providing services shall fully complete the contracted therapy logging component of the web-based student information system.

2.5 The contractor shall not disclose any information concerning a student for any purpose not directly connected with the administration of the contract. All confidentiality guidelines set forth by the SLPS shall apply to this agreement.

### 3 REQUIRED SKILLS: The providers shall have:

3.1 Thorough knowledge of the principles, methods, materials, and equipment used in their respective therapy areas.

3.2 Knowledge of the principals and practices applicable to their field, which shall include prevention, screening and referral activities, evaluations, and Individual Education Program development and implementation.

3.3 The ability to work as a team member in planning and implementing appropriate programs for students with disabilities.

3.4 The ability to keep pertinent records as requested by the SLPS for educational purposes and MOHealthNet reporting, and to make clear and concise oral and written reports.

3.5 The ability to communicate effectively with other professionals from different disciplines through oral and written correspondence.

3.6 The ability to work under supervision.

### 4 REQUIRED EQUIPMENT:

4.1 Submit all requests for equipment and supplies to the Office of Special Education.

4.2 Because all student records and therapy logging is done electronically at the SLPS, all contracted therapists must have access to a personal laptop with wireless internet access. Specifications for this equipment can be provided at the bidder's conference.

## 5 SUPPLEMENTAL QUESTIONS:

5.1 As a part of the RFP submission, the District requests detailed answers to the following questions.

- 5.1.1 How long has your organization been providing MSP services? Please provide at least three (3) MSP references with at least one school MSP and at least one Healthcare MSP.
- 5.1.2 Are you able to support both long term contract positions as well as per diem placements through your MSP model/technology?
- 5.1.3 Are you able to support all modalities/positions with your MSP solution? Are you able to directly support each modality/position or will you utilize affiliate vendors (subcontractors) for some modalities/positions? If so, which modalities/positions will you utilize affiliate vendors?
- 5.1.4 Describe your proposed dedicated local MSP team for Saint Louis Public Schools.
- 5.1.5 Can your organization provide direct hire services in addition to contract positions?
- 5.1.6 Can your MSP solution also support non-clinical positions?
- 5.1.7 How does your MSP solution ensure 100% credentialing compliance at all times?
- 5.1.8 What specific reports do you propose providing and when? Are you able to provide customized reporting as needed?
- 5.1.9 Please provide a flow chart of the entire MSP process.
- 5.1.10 Please outline your invoicing process.
- 5.1.11 Describe your recruiting capabilities. How will you successfully ensure a pool of qualified candidates are available for Saint Louis Public Schools?
- 5.1.12 Please outline your process for providing substitute staff when short to long term absences occur?
- 5.1.13 How do you manage quality assurance?

**ATTACHMENT B  
COST / PRICING PROPOSAL**

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1. The offeror shall state a firm, fixed price per hour for services provided by a provider as described in the table below, who shall provide services in accordance with the requirements herein:

**Per hour rate for services at the school location for the 2017-2018 regular school year.**

Rate per Hour	Specific Modality	Number of Staff Available
\$_____per hour	Speech Pathologist	FTE Available _____
\$_____per hour	Clinical Fellow Speech Language Pathologist	FTE Available _____
\$_____per hour	Occupational Therapist	FTE Available _____
\$_____per hour	Physical Therapist	FTE Available _____
\$_____per hour	Licensed Practical Nurse	FTE Available _____
\$_____per hour	Registered Nurse	FTE Available _____
\$_____per hour	Orientation & Mobility Specialist	FTE Available _____
\$_____per hour	School Psychologist	FTE Available _____
\$_____per hour	Psychological Examiner	FTE Available _____
\$_____per hour	Music Therapist	FTE Available _____
\$_____per hour	Audiologist	FTE Available _____
\$_____per hour	Hearing Impaired Teacher	FTE Available _____
\$_____per hour	Instructional Care Aide	FTE Available _____
\$_____per hour	Sign Language Interpreter	FTE Available _____
\$_____per hour	Foreign Language Interpreter	FTE Available _____
\$_____per hour	Social Worker	FTE Available _____
\$_____per hour	Special Ed Teacher	FTE Available _____
\$_____per hour	Teacher's Aide	FTE Available _____
\$_____per hour	Vision Impaired Teacher	FTE Available _____

The above amount is the original hourly charge for this RFP. (2017-2018)

**SERVICE PERIOD: The following estimations are for the 2017-2018 regular school year term beginning August 14, 2017 through the end of the regular school term in June 2018.** Extended school year units are assigned separate from the regular session. Services are to be provided at the school. No payment is made for students not approved for services. Reference page 15 of the RFP, 1.5, & 1.5.1. It is understood that all therapists working this contract shall have knowledge of this requirement and abide by the requirements. When the items stated in the RFP are in place, a student is approved for services. Service period may also include June, July and August Extended School Year services.

**ESTIMATIONS: UNITS ARE PROVIDED AS OUTLINED ON THE INDIVIDUAL EDUCATION PROGRAMS.**

<b>Specific Modality</b>	<b>Number of Staff</b>
Speech Pathologist	FTE: 30
Clinical Fellow SLP	FTE: 2
Occupational Therapist	FTE: 15
Physical Therapist	FTE: 3
Licensed Practical Nurse	FTE: 20
Registered Nurse	FTE: 10
Orientation & Mobility Specialist	FTE: 1
School Psychologist	FTE: 3
Psychological Examiner	FTE: 7
Music Therapist	FTE: 3
Audiologist	FTE: 1
Hearing Impaired Teacher	FTE: 2
Instructional Care Aide	FTE: 2
Sign Language Interpreter	FTE: 10
Foreign Language Interpreter	FTE: 3
Social Worker	FTE: 1
Special Ed Teacher	FTE: 1
Teacher's Aide	FTE: 1
Vision Impaired Teacher	FTE: 2

EXTENDED SCHOOL YEAR SERVICES MAY BE NECESSARY. SCHEDULES ARE DETERMINED WITH THE Office of Special Education.

2. The bidder should indicate below the increase to the original (2017-2018) hourly price, in either dollars or percentage, for all applicable extension periods. If not completed, it will be assumed that the original price will be the maximum hourly price for the extensions.

**1st extension period (2018-2019)**

\$\_\_\_\_\_ per hour increase for services OR

\_\_\_\_\_ % per hour increase for services.

**2nd extension period (2019-2020)**

\$\_\_\_\_\_ per hour increase for services OR

\_\_\_\_\_ % per hour increase for services.

Comments:

The above firm, fixed price(s) are provided in accordance with the terms and conditions of this RFP.

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AUTHORIZED SIGNATURE

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DATE

**ATTACHMENT C**  
**AGREEMENT**

**[Name of Vendor]:**

a) Agrees to have an authorized person execute the “Federal Work Authorization Program Affidavit” attached hereto and deliver the same to The Special Administrative Board of the Transitional School District of the City of St. Louis (d/b/a St. Louis Public School System) (“District”) prior to or contemporaneously with the execution of a contract with the District;

b) Affirms it is enrolled in the “E-Verify” (formerly known as “Basic Pilot”) work authorization program of the United States, and are participating in E-Verify with respect to your employees working in connection with the services being provided (to the extent allowed by E-Verify), or to be provided, by your company to the District;

c) Affirms that it is not knowingly employing any person who is an unauthorized alien in connection with the services being provided, or to be provided, by your company to the District;

d) Affirms you will notify the District if you cease participation in E-Verify, or if there is any action, claim or complaint made against you alleging any violation of Missouri Revised Statute 285.530, or any regulations issued thereto;

e) Agrees to provide documentation of your participation in E-Verify to the District prior to or contemporaneously with the execution of its contract with the District (or at any time thereafter upon request by the District), by providing to the District an E-Verify screen print-out (or equivalent documentation) confirming your participation in E-Verify;

f) Agrees to comply with any state or federal regulations or rules that may be issued subsequent to this addendum that relate to Missouri Revised Statute 285.530; and

g) Agrees that any failure by your company to abide by the requirements a) through f) above will be considered a material breach of your contract with the District.

By: \_\_\_\_\_  
(Signature)

Printed Name and Title: \_\_\_\_\_

For and on behalf of: \_\_\_\_\_  
(Company Name)

**FEDERAL WORK AUTHORIZATION PROGRAM AFFIDAVIT**

I, \_\_\_\_\_, being of legal age and having been duly sworn upon my oath, state the following facts are true:

1. I am more than twenty-one years of age; and have first-hand knowledge of the matters set forth herein.
2. I am employed by \_\_\_\_\_ (hereinafter "Company") and have authority to issue this affidavit on its behalf.
3. Company is enrolled in and participating in the United States E-Verify (formerly known as "Basic Pilot") federal work authorization program with respect to Company's employees working in connection with the services Company is providing to, or will provide to, the District, to the extent allowed by E-Verify.
4. Company does not knowingly employ any person who is an unauthorized alien in connection with the services Company is providing to, or will provide to, the District.

**FURTHER AFFIANT SAYETH NOT.**

By: \_\_\_\_\_ (individual signature)  
For \_\_\_\_\_ (company name)  
Title: \_\_\_\_\_

STATE OF MISSOURI) ) ss.  
COUNTY OF \_\_\_\_\_ )

On this \_\_\_ day of \_\_\_\_\_, 20\_\_\_, before me, \_\_\_\_\_, a Notary Public in and for such County and State, personally appeared \_\_\_\_\_ of \_\_\_\_\_, known to me to be the person who executed the affidavit on behalf of said \_\_\_\_\_ and acknowledged to me that he or she executed the same for the purposes therein stated. Subscribed and affirmed before me this \_\_\_ day of \_\_\_\_\_, 20\_\_\_.

\_\_\_\_\_  
Notary Public  
My commission expires on: \_\_\_\_\_



ATTACHMENT D

BIDDER AFFIRMATION FORM

**RFP TITLE: Managed Care Service Program**

**RFP #: 053-1617**

NAME OF BIDDER: \_\_\_\_\_

After careful consideration of the solicitation document in its entirety, Request for Proposal for **RFP #053-1617, Managed Care Service Program**, and any addendum(s) issued, the undersigned proposes to satisfy all requirements in accordance with said documents.

The Bidder's Checklist in Attachment E of the RFP has been complied with, is completed, and is enclosed with this Proposal.

For consideration of this proposal, the undersigned hereby affirms that (1) he/she is a duly authorized official of the company, (2) that the offer is being submitted on behalf of the bidder in accordance with any terms and conditions set forth in this document and (3) that the company will accept any awards made to it as a result of the offer submitted herein for a minimum of one year following the date of submission.

If notified in writing by mail or delivery of the acceptance of these documents, the undersigned agrees to furnish and deliver to the District within three (3) days, proof of liability insurance.

The District shall provide the Bidder with a contract agreement, which will set forth the terms of this agreement. The contract shall be interpreted, construed and given effect in all respects according to the laws of the State of Missouri.

**Nondiscrimination in Employment:** We the supplier of goods, materials, equipment or services covered by this proposal or contract have not discriminated in the employment, in any way, against any person or persons, or refused to continue the employment of any person or persons on account of their race, creed, color, or national origin.

Respectfully submitted, Authorized Official: Title \_\_\_\_\_

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Print Name	Signature	Date
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---

Address

( ) \_\_\_\_\_ ( ) \_\_\_\_\_ \_\_\_\_\_

Business Telephone Number      Facsimile      E-Mail Address

The full names and addresses of persons and organizations interested in the foregoing Request For Proposal as principals of the company are as follows:

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\_\_\_\_\_

**ATTACHMENT E  
BIDDER CHECKLIST**

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**RFP TITLE: Managed Care Service Program**

**RFP #: 053-1617**

- ( ) Submitted all information as requested.
- ( ) Received \_\_\_\_\_ number of addendum(s).
- ( ) Submitted one (1) original, 5 copies and one (2) electronic CDs or Flash Drives.
- ( ) Signed Federal Work Authorization Program Agreement.
- ( ) Signed and notarized Federal Work Authorization Program agreement and affidavit
- ( ) Signed Bidder Affirmation Form (by an authorized official of the company where appropriate).
- ( ) Signed and dated Cost / Pricing Proposal.
- ( ) No conditions or restrictions have been placed by the company on this Proposal that would declare it non-responsive.
- ( ) Prepared to provide the insurance required.
- ( ) Submitted a copy all certificates and license including, but not limited to, the license (to conduct business in the City of St. Louis, Missouri).
- ( ) Submitted state tax identification number. \_\_\_\_\_

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**Signature of Authorized Official**

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**Date**

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**Company Name**

**ATTACHMENT F**  
**NON-SUBMITTAL RESPONSE FORM**

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**RFP TITLE: Managed Care Service Program**

**RFP #: 053-1617**

**NOTE TO BIDDER:**

If your company's response is a "non-submittal", the District is very interested in the reason for such response since the District desires to ensure that the procurement process is fair, non-restrictive and attracts maximum participation from interested companies. We, therefore, appreciate your response to this non-submittal response form.

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Please indicate your reason for responding with a "non-submittal":

- Unable to meet the requirements for this project.
- Unable to meet the time frame established for start and/or completion of the project.
- Received too late to reply. Received on \_\_\_\_\_ .
- Please remove our company's name from receiving similar type solicitations.
- Other: \_\_\_\_\_  
\_\_\_\_\_

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Your response will be given careful consideration, and included in the contract file. Your input will assist the District in determining changes necessary to increase participation and competition.

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**Authorized Signature** **Title** **Date**

---

**Name of Company / Consultant**

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**Company Address**

( ) \_\_\_\_\_ ( ) \_\_\_\_\_  
**Business Telephone Number** **Facsimile**

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**E-Mail Address**